



ADDENDUM NO. 1

April 4, 2019

REQUEST FOR PROPOSALS
AUDIO/VISUAL SYSTEMS
Indefinite Delivery Indefinite Quantity (IDIQ)
UNIVERSITY OF ARKANSAS, FAYETTEVILLE

The following supplement is hereby made to the project referenced above:

SECTION 00200 – INSTRUCTIONS FOR BIDDERS:

Page 5 Item 11:

Replace the first sentence of Item 11 with the following: “Unless dictated by other specific project contract documents which may take precedence, all new equipment shall have a parts and labor warranty for a minimum period ending three (3) years from start-up and acceptance by the University.”

SECTION 00400 – CONTRACT INFORMATION:

Page 16 Item 11.A. WARRANTY:

Replace Item 11.A with the following: “Unless dictated by other contract documents, all new equipment shall have a parts and labor warranty for a minimum period ending three (3) years from start-up and acceptance by the University.”

FOR INFORMATION ONLY: PRE-PROPOSAL CONFERENCE MINUTES

A non-mandatory pre-proposal conference was conducted on March 28, 2019. The meeting minutes are attached for information purposes only. The attached minutes do not change or imply changes to the Request for Proposals. All comments and questions during the conference were taken under advisement by the Owner. All original provisions of the RFP will remain in effect unless specific changes are incorporated by addendum.

This addendum consists of two (2) pages of written documentation plus attachments. The addendum also includes a separate download for the Excel Pricing spreadsheet referenced in the RFP. Except as modified by this addendum, the original proposal documents shall remain in effect.

This addendum must be acknowledged in the space provided on the Proposal Form.

Kristen Knight
Construction Coordinator
University of Arkansas
Fayetteville, Arkansas

Attachments:

- Pre-Proposal RFI's and Responses
- Pre-Proposal Meeting Minutes
- Pre-Proposal Sign-In Sheet

Response to RFP RFI's

Date: April 4, 2019
Project: University of Arkansas – A/V IDIQ RFP
Project # 04-18-0080
Ref: A/V IDIQ RFP RFI Response's
Submitted By: Various RFP Proposers

The following RFI questions were submitted for the University of Arkansas AV IDIQ RFP. Responses have been provided for each of the questions that were submitted prior to the question deadline of April 2, 2019.

Comments

1. Page 30, H., 1. Specifies a JBL Professional CSA180Z or approved equal. This model can output 80W only. The detail listed in (a.) states 40W/80W/120W power output. Please advise if the (a.) spec "40W" and "120W" is to be excluded?

BERNHARD TME RESPONSE:

Specification is for "Standard of Quality". Provide JBL CSA Series 40/80/120 watts amplifiers, or approved equal, as required.

2. What is the rack type for the Uninstalled Component Cost Worksheet (Appendix 9): Floor standing, in-cabinet, wall mount?

BERNHARD TME RESPONSE:

14 Unit Rack with Locking Rear Access Panel.

3. In room type I1/N1 Standard Classroom: will the 14u rack be mounted into the podium? If not what type is needed?

BERNHARD TME RESPONSE:

Refer to Technical Specifications Page 27 Item 1.03.B.1.f. The Control System must be rack mounted at the Instructors Station or where available in the Media Room in Large Auditoriums.

4. In room type I2/N2 Meeting Room: will the 14u rack be stand alone furniture? If not what type is needed?

BERNHARD TME RESPONSE:

Refer to Technical Specifications Page 27 Item 1.03.B.1.f. The Control System must be rack mounted at the Instructors Station or where available in the Media Room in Large Auditoriums.

5. In room type I3/N3 100+ Seat Auditorium: Will the 14u rack be located in the room or an adjacent room?

BERNHARD TME RESPONSE:

Refer to Technical Specifications Page 27 Item 1.03.B.1.f. The Control System must be rack mounted at the Instructors Station or where available in the Media Room in Large Auditoriums.

6. In room type I4/N4 300+ Seat Auditorium: Will the 14u rack be located in the room or an adjacent room?

BERNHARD TME RESPONSE:

Refer to Technical Specifications Page 27 Item 1.03.B.1.f. The Control System must be rack mounted at the Instructors Station or where available in the Media Room in Large Auditoriums.

7. Page 31, L., 3. and 4. list two pieces of individual hardware. Appendix 9 Summary of Uninstalled Component Costs by Type lists one line for Electric system and 1 for networking equipment. Should an additional line be added for each or should the price of the items be combined on the single line with both models listed in the appropriate column?

BERNHARD TME RESPONSE:

Additional information will be added to the Furnishings and Equipment line items on the Proposal Spreadsheet.

8. Listed in Section 00600 - TECHNICAL SPECIFICATIONS, 1.03 EQUIPMENT SPECIFICATIONS AND SYSTEM, B. Multifunction A/V Control System, 1. General Functions, e. Available communications and control platforms must include Ethernet, Cresnet, USB, RS232 IR/Serial Digital Media/HDBT and HDMI.

Question: This is a request to remove Cresnet as a "must include communication" as this is a **proprietary Crestron device to Crestron device** communication that is not available in any other control system hardware capable of the same functions and meeting the same quality standards. The remaining protocols listed Ethernet, USB, RS232 IR/Serial Digital Media/HDBT and HDMI are well recognized and supported industry standards.

BERNHARD TME RESPONSE:

The communications and control platforms listed are all acceptable. Cresnet is not to be intended as the only communication platform that is allowed, but it is one of the allowable communication platforms to be used on campus.

9. In reference to the Bosch motion sensor:

Sec 00600-Technical Specifications

1.03 Equipment Specifications and System

D. Motion Sensor: Standard of quality is represented by “Bosch DS937” or approved equal.

1. Must interface with A/V control system to power system off when no motion is detected for a period of time
2. Must provide 360 degree motion detection of at least 25 feet.

Is this a standard component in each of the rooms? If so, should it not be included on the spreadsheets for proposal as a line item? If we are to include it in the “Additional Equipment for Complete System Recommended by Vendor” please make that clear.

BERNHARD TME RESPONSE:

Bosch Motion Sensor Line Item will be added to the Proposal Spreadsheet.

10. **Warranty**

Please Clarify the following statements:

WARRANTY

00400 – CONTRACT INFORMATION

11 Warranty (page 16)

A. Unless dictated by other contract documents, all new equipment shall have a parts and labor warranty for a minimum period ending two (2) years from start-up and acceptance by the University.

00600 – TECHNICAL SPECIFICATIONS

PART 3 - EXECUTION

Warranty

- A. A/V Contractor shall indicate on the Proposal Form in the designated location the duration of the proposed warranty. The minimum warranty period acceptable to the University is three years from start-up and acceptance by the University.

BERNHARD TME RESPONSE:

The minimum Warranty period acceptable to the University is to be three (3) years.

11. There are specs given for both Document Camera and Digital Camera System, but the “**Cost Proposal Worksheet**” contains the Digital Camera System under the heading “**Document Camera**”

Should there be a separate line item for the Digital Camera System, based on the specs

I. U5. Document Camera

1. Document Camera: Standard of quality is represented by “Lumens PC193 Document Camera” or approved equal

J. Digital Camera System: Standard of quality is represented by “Vaddio ZoomShot 20 QUSB

System” or approved equal

BERNHARD TME RESPONSE:

A separate line item for each camera will be added to the Proposal Spreadsheet.

12. Should these be included on Spreadsheet? If not, where so we account for them?
- L. U7. Furnishings and other equipment
1. Teaching table
 - a. Electric height adjustable table
 - b. Table top dimensions 30" x 60"
 2. Equipment Rack
 - a. 14 rack unit dimensions
 - b. Locking rear access panel
 3. Electric system
 - a. 1 rack unit 8 port power conditioner
 - b. 1 450V, 1 Rack unit UPS power back up
 4. Networking equipment
 - a. 5 port, gigabit Ethernet switch for connecting to University Network
 - b. 8 port, gigabit Ethernet switch with Power over Ethernet for interconnecting audio/visual devices

BERNHARD TME RESPONSE:

Additional information will be added to the Furnishings and Equipment line items on the Proposal Spreadsheet.

13. Is there any information available regarding quantities needed per room type, specifically in regards to speakers?

BERNHARD TME RESPONSE:

Refer to RFP Document Section 00500 Proposal Form page 22, Item 1 (Second Paragraph). Vendor shall provide conceptual/preliminary design drawings of recommended solutions for each room. Drawings of floor plans of the sample room types are included in this document.

14. At this point, we are to bid to spec requested for the projection screens, versus the recommended sizes based on maximum recommended viewing distance?

BERNHARD TME RESPONSE:

Yes, bid the specifications requested for the projection screens.

15. For the 4-room type pricing exercise and considering the 80-watts @ 70V amplifier capability, what is the quantity of loudspeakers, JBL Control 16C/T, to be included for each room type?

BERNHARD TME RESPONSE:

Refer to RFP Document Section 00500 Proposal Form page 22, Item 1 (Second Paragraph). Vendor shall provide conceptual/preliminary design drawings of recommended solutions for each room. Drawings of floor plans of the sample room types are included in this document.

16. When will the Appendix 9 – Proposal Cost Worksheet be available in an Excel format to complete and include with our proposal?

BERNHARD TME RESPONSE:

Will be included with Addendum #1.

17. What is the Tax Rate to be used for calculation of proposal pricing?

BERNHARD TME RESPONSE:

9.75%

18. What digital media type is required for submission of the electronic copies of the complete proposal?

BERNHARD TME RESPONSE:

USB Thumb drive.

19. Is the 6" ceiling plate needed with the suspended ceiling projector mount and plenum equipment box?

BERNHARD TME RESPONSE:

Yes.

20. What is the ceiling height of the different spaces?

BERNHARD TME RESPONSE:

Assume the following ceiling heights for the following room types:

Type N1 Classroom: 10'-0"

Type N2 Meeting Room: 9'-0"

**Type N3 Auditorium (100+ Seats): 20'-0" at front of Auditorium;
8'-0" at rear of Auditorium**

**Type N4 Auditorium (300+ Seats): 30'-0" at front of Auditorium;
8'-0" at rear of Auditorium**

21. The amplifiers spec'd do not have enough power for what they are requesting. They are asking for speakers to be tapped at 30w but at 8 speakers the amps they have spec'd are not near enough.

BERNHARD TME RESPONSE:

Provide JBL CSA Series 40/80/120 watts amplifiers, or approved equal, quantity as required for calculated power output in each area.

22. The Sennheiser EW 112 G3 CC-A Microphones spec'd have been discontinued. Is there an alternate to replace these?

BERNHARD TME RESPONSE:

Provide the Sennheiser EW 112 G3 CC-A as specified, the Sennheiser recommended replacement, or an approved equivalent product.

23. Please define the expected warranty of the system. We are comparing two sections of the document between page 7 section 23, and page 39, item 3.07. Page 7 refers to a minimum 2 year warranty on parts and labor. Page 39 refers to "The minimum warranty period acceptable to the University is three years from start-up...".

BERNHARD TME RESPONSE:

The minimum Warranty period acceptable to the University is to be three (3) years.

24. Is a scaling receiver required in conjunction with the Crestron DMPS3-4K-150C, or is the desired connectivity at the projector HDBaseT?

BERNHARD TME RESPONSE:

The desired connection at the projector is HDBaseT.

25. Is there a preferred projector mounting system?

BERNHARD TME RESPONSE:

Refer to 00600 Technical Specifications, 1.03, F.3: Provide and install projectors as required by the specification and in strict accordance with the manufacturer's mounting instructions.

26. On page 35, Section 2.02 Item F; is this statement for cinder block construction only or is it required for all facilities that may have an accessible drywall construction?

BERNHARD TME RESPONSE:

The specification requirement applies at all locations.

27. Per page 32, Section 1.04, Item E; Is the dedicated full time technician provided an office at the university? Is it a requirement for the dedicated full time technician to be on-site at the University 8 hours per day?

BERNHARD TME RESPONSE:

The specification requires a qualified technician to respond to the site within 2 hours.

28. What are the payment terms of the University from the date of billing receipt?

BERNHARD TME RESPONSE:

Payment terms are NET 30 days.

END OF RFP RFI RESPONSE's

Meeting Notes

Date:	March 28, 2019
Participants:	Refer to attached Sign-In Sheet
Project:	University of Arkansas – Audio / Visual Systems IDIQ RFP
Project #	04-18-0080
Ref:	Pre-Proposal Conference
Submitted By:	Grant Logan – Bernhard TME

A pre-proposal conference was held on Thursday, March 28th, 2019 for the University of Arkansas – Audio / Visual IDIQ Request for Proposals. This was a non-mandatory conference to allow interested proposers to the RFP ask questions about the proposal. The following items were discussed:

1. Is this the first year of this contract for this service?
 - a. No, this contract is required to be renewed every 7 years at a maximum.
2. How many projects of each room type are executed on an annual basis as part of this contract?
 - a. According to University staff in the meeting, the approximate numbers of rooms are likely 20 small classrooms, and 10 auditoriums annually. Ideally they would like to get to having a 5-year refresh cycle for A/V equipment in their classrooms, which would amount to approximately 40 classrooms, and 10 auditoriums per year. It should be noted that the 5-year refresh cycle is a goal, but is not being implemented at this time.
 - b. The University has provided the following annual amount spent on this contract on purchases directly from the University to the current AV IDIQ vendor. It should be noted that these amounts do not include the amount of equipment purchased and installed through a General Contractor as part of a capital project on campus.
 - i. 2013: \$ 522,382.50
 - ii. 2014: \$ 1,510,393.61
 - iii. 2015: \$ 1,106,592.62
 - iv. 2016: \$ 934,154.61
 - v. 2017: \$ 1,611,693.00
 - vi. 2018: \$ 931,730.00
 - vii. 2019: \$ 592,517.00
3. Can all University departments access this IDIQ contract, or is it just limited to classrooms?
 - a. Yes, Academics, Athletics, Housing, etc. can all access the IDIQ services, but are not bound to use the IDIQ contract in all cases.
4. Does the University track implementation of the rooms?
 - a. Looking to implement Fusion, but currently no. Rooms are heavily utilized from 7:30 am – 10:00 pm.

5. What is the overall intended functionality of the rooms? An example was given regarding the utilization of the document camera with a microphone.
 - a. The document camera does have a microphone, but it is not often utilized. It is sometimes used as a makeshift camera / microphone for skype type of applications.
6. Are equivalent products allowed to be submitted as part of this proposal?
 - a. Submissions to the RFP shall meet the requirements of the RFP. Substitutions for less expensive alternative products that do not meet the functionality requirements of the equipment as described in the RFP will not be considered.
7. How is the maintenance aspect of the contract carried out?
 - a. University IT would make the service calls to the AV vendor, and University Facilities would handle the payment terms of the service call.
8. Is there anything that the University would like to change about the IDIQ process?
 - a. Not really. The University wants to have a good partner for A/V services. The University is looking in general for a self-sufficient firm that can execute the projects well.
 - b. Support is important to the University, and does require a quick response to service calls for classroom issues.

End of Notes

UNIVERSITY OF ARKANSAS - AV IDIQ PRE-PROPOSAL CONFERENCE

11:00 A.M. MARCH 28, 2019

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